

# Alistair J. Wilson

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## Academic Positions

2023–	Professor	University of Pittsburgh
2017–2023	Assoc. Professor	
2011–2017	Asst. Professor	
2015	Visiting Prof.	Stanford University
2013	Visiting Prof.	California Institute of Technology

## Education

PhD., Economics, New York University, 2011.

MSc. (w. distinction), Econometrics and Mathematical Economics, London School of Economics, 2006.

Diploma (w. distinction), Econometrics and Mathematical Economics, London School of Economics, 2005.

MEng. (first class, honors), Mechanical Engineering, University of Bristol, 2002.

## Research

### *Accepted and Published Papers*

1. *Preference Reversals between One-Shot and Repeated Decisions: The Case of Regret*, (with A. Imas and F. Araujo), October 2024, accepted at **Journal of Political Economy: Micro**, DOI: 10.1086/734143
2. *Experimenter Demand Effects*, (with Jon De Quidt and Lise Vesterlund), forthcoming in **Handbook of Experimental Methods in the Social Sciences**, Edward Elgar Publishing, edited by Alex Rees-Jones.
3. *Testing Models of Strategic Uncertainty: Equilibrium Selection in Repeated Games*, (with Emanuel Vespa and Taylor Weidman), **Journal of the European Economic Association**, 2025, 23(2), pp. 784-814. DOI: 10.1093/jeea/jvae042
4. *Evaluating Behavioral Incentive Compatibility: Insights from Experiments*, (with D. Danz and L. Vesterlund), Fall 2024, **Journal of Economic Perspectives**, 38(4), pp.131–54. DOI: 10.1257/jep.38.4.131 (open access)
5. *Goals, Constraints, and Transparently Fair Assignment: A Field Study of the UEFA Champions League* (with M. Boczoń), **Management Science**, 2022, 69(6), pp.3474–91. DOI: 10.1287/mnsc.2022.4528

6. *Belief Elicitation and Behavioral Incentive Compatibility*, (with L. Vesterlund and D. Danz), **American Economic Review**, (lead article) 2022, 112(9), pp. 2851-83, DOI: 10.1257/aer.20201248.
7. *Top of the Batch: Interviews and the Match*, (with F. Echenique, R. Gonzalez and L. Yariv), **American Economic Review: Insights**, 2022. 4(2), 223-38. DOI: 10.1257/aeri.20200800
8. *The Times They are a-Changing: Experimenting with Dynamic Adverse Selection*, (with F. Araujo and S. Wang), **American Economic Journal: Microeconomics** (lead article), 2021, 13(3), pp. 1–22. DOI: 10.1257/mic.20190088
9. *Information Transmission and the Shadow of the Future: An Experiment*, (with E. Vespa), December 2019, **American Economic Journal: Microeconomics**, 2020, 12(4): pp.75–98. DOI: 10.1257/mic.20170403 (open access)
10. *Experimenting with Incentives for Information Transmission: Quantity Versus Quality* (with Jonathan Lafky), **Journal of Economic Behavior and Organization**, 2020, 169: pp.314-31. DOI: 10.1016/j.jebo.2019.11.026
11. *Experimenting with the Transition Rule in Dynamic Games* (with Emanuel Vespa), **Quantitative Economics**, 2019, 10(4): pp. 1825–49. DOI: 10.3982/QE687 (open access)
12. *Experimenter Demand Effects*, (with Johnathan de Quidt and Lise Vesterlund). , **Handbook of Research Methods and Applications in Experimental Economics** (Edward Elgar Pub., edited by Arthur Schram and Aljaz Ule).
13. *Assessing the Rate of Replication in Economics* (with J. Berry, L. Coffman, D. Hanley and R. Gihleb), **American Economic Review (P&P)**, 2017, 107(5), pp. 27–31. DOI: 10.1257/aer.p2017111
14. *A Proposal to Organize and Promote Replications* (with L. Coffman and M. Niederle), **American Economic Review (P&P)**, 2017, 107(5), pp. 41–45. DOI: 10.1257/aer.p20171122
15. *At-will Relationships: How an Option to Walk Away Affects Cooperation and Efficiency* (with H. Wu), **Games & Economic Behavior**, March 2017, 102, pp.487–507. DOI: 10.1016/j.geb.2017.02.007
16. *Clearinghouses for Two-Sided Matching: An Experimental Study* (with F. Echenique and L. Yariv), **Quantitative Economics**, 2016, 7(2): pp. 449–482. DOI: 10.3982/QE496 (open access)
17. *The Slider Task: An Example of Restricted Inference on Incentive Effects* (with F. Augusto, E. Carbone, L. Connell-Price, M. Duniets, A. Jaroszewicz, R. Landsman, D. Lamé, L. Vesterlund and S. Wang), **Journal of the Economic Science Association** (lead article), 2016, 2(1): pp.1-12. DOI: 10.1007/s40881-016-0025-7
18. *Communication With Multiple Senders: An Experiment* (with E. Vespa). **Quantitative Economics** (lead article), 2016, 7(1): pp.1-36. DOI: 10.3982/QE500 (open access)
19. *A game theoretic approach to multimodal signaling* (with M. Dean and J. Higham), **Behavioral Ecology and Sociobiology**, 2013, 67(9): pp. 1399–1415. DOI: 10.1007/s00265-013-1589-3
20. *A Field Study on Matching with Network Externalities* (with M. Baccara, A. Imrohroglu and L. Yariv). **American Economic Review** (lead article), 2012, 102(5): pp. 1773–1804. DOI: 10.1257/aer.102.5.1773

*Working Papers*

1. *Honesty on the Margins*. (with S. Halliday and J. Lafky), February 2025, revision requested at *American Economic Journal: Microeconomics*
2. *The Effect of experimenter demand on inference*. (with K. Pun Winichakul, Guillermo Lezema, Priyoma Mustafi, Marissa Leper, David Danz and Lise Vesterlund) August 2025.
3. *The Experimenters Dilemma: Inferential Preferences over Populations*. (with Luca Rigotti and Neeraja Gupta), March 2023, revision requested at *Experimental Economics*
4. *Well Excuse Me! Replicating and Connecting Excuse-Seeking Behaviors* (with Beatriz Ahumada, Yufei Chen, Neeraja Gupta, Kelly Hyde, Marissa Lepper, Will Mathews, Neil Silveus, Lise Vesterlund, Taylor Weidman, K. Pun Winichakul and Liyang Zhou), February 2022.
5. *Paired-Uniform Scoring: Implementing a binarized scoring rule with non-mathematical language* (with Emanuel Vespa), January, 2017
6. *Costly Communication in Groups: Theory and an Experiment*, March 2016.
7. *Experimenting with Equilibrium Selection in Dynamic Games* (with Emanuel Vespa), March 2017

*Work in Progress*

1. *Constrained Delegation: Lessons for Behavioral Mechanism Design*, data collected, (with B. Williams and R Van Weelden)
2. *Bargaining at Auction: An experiment*, initial design, (with D. Hermosillo)
3. *Costly elicitation: understanding incentives and effort*, data collected, early draft available by request, (with B. Williams)
4. *AI agents and designing experimental tests of dynamic strategy: A case study*, collecting data, (with M. Boczon and E. Vespa)
5. *Competition and Communication: An Experiment*, data collected, (with E. Vespa)
6. *Paying it forward: An experiment on an experimental college financing initiative*, data collected, (with D. Danz, D. Huffman, R. Landsman, L. Vesterlund, S. Wang and K. Winichakul)

*Presentations*

**Invited Talks:** 2011: Pittsburgh, North Carolina State; 2012: Caltech, Princeton (IAS) Montreal; 2013: George Mason, 2014: Brown; 2015: Michigan; ITAM; 2016: UC Santa Cruz, UC San Diego, Ohio State, Penn State (Smeal), University of Arizona, UC Berkeley, Chapman University, 2017: NYU, UCL, Florida State, Maryland, Hong Kong UST; 2018: Stockholm School of Economics, Université Laval, Princeton, NYU (Abh Dhabi); 2019: Oxford(Nuffield), University of Sussex, University of Vienna, University of Indiana; 2020: Middlebury (Virtual); 2021: University of Virginia, UC Davis (Virtual); 2022: New York University University of Iowa, Florida State University. 2023: ; 2024: Purdue, Essex, Copenhagen Business School, Lyon, Universitat Amsterdam; 2025: Brisbane.

**Conference keynotes:** Behavioral Game Theory (2020, 2024).

*Grants*

National Science Foundation: “An Exploration of Behavior in Dynamic Games”, SES 1629193, (\$192,882, Sept 2016–August 2018, with E. Vespa; PI for sub-award of \$97,052)

Stanford University, Visiting Assistant Professor fellowship (\$75,000, January 2016)

University of Pittsburgh Central Research Development Fund (\$8,000 July 2014)

Center for Industry Studies (\$5,000, May 2014)

National Science Foundation: Doctoral Dissertation Award 2011 (Recommended for funding; declined award due to early graduation)

*Awards*

Invited lecturer at Jerusalem Theory Summer School (Summer 2015)

Finalist, Distinguished CESifo Affiliate, 2013.

Excellence in refereeing awards: American Economic Review, American Economic Journal: Microeconomics

*Refereeing*

American Economic Journal: Micro; American Economic Review; American Political Science Review; B.E. Journal of Theoretical Economics; Econometrica; Economic Journal; European Economic Review; Experimental Economics; Games & Economic Behavior; International Journal of Industrial Organization; Journal of Industrial Economics; Journal of Economic Behavior and Organization; Journal of Economics & Management Strategy; Journal of Economic Theory; Journal of Behavioral and Experimental Economics; Journal of Political Economy; Management Science; Quantitative Economics; Quarterly Journal of Economics, RAND Journal of Economics; Review of Economic Design; Review of Economics & Statistics; Review of Economic Studies; Southern Economic Journal; Theory & Decision; Theoretical Economics.

*Editorial Positions*

2022–25 Editorial Board: *American Economic Journal: Microeconomics*

## Teaching

Empirical methods II (master’s)

Economic Data Analysis (undergraduate)

Applied Econometrics (undergraduate)

Experimental Seminar (graduate)

Experimental Economics (graduate)

Game Theory (undergraduate)

Microeconomic Theory (undergraduate)

Microeconomics II (PhD.)

## Students and Advising

Co-adviser: Jae Won Kang (Seoul National), Hong Wu (Hong Kong Poly.), Diego Lamé

Committee: Ling Yang, Shijun Ju, Felipe Araujo (Lehigh University), Qixin He, Marta Boczon (Copenhagen Business School), Taylor Weidman (sixth year), Neeraja Gupta (sixth year)

Second Year Reader/Adviser for: Eric Duerr; Qixin He; David Klinowski; Rachel Landsman; Connor Lennon; Diego Lamé; Kanatip (Pun) Winichikul; Brandon Williams; Aden Halpern

Undergraduate Breckenridge advising: Jason Bigenho (UCSD PhD.); Qingchuan (Vivian) Lyu.

Last updated: November 24, 2025